Message Text

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ACTION AF-04

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E.O. 11652: N/A

TAGS: BEXP, ETRD, GB

SUBJ: TRANSGABON RWALROAD - RAILS AND TIES

COMMERCE FOR CONGER

REF: (A) STATE 202482; (B) LIBREVILLE 1242; (C) STATE 212754; (D) LIBREVILLE 1194

1. DURING DISCUSSIONS REGARDING LOCOMOTIVES AND GE (REF B), OCTRA DIRECTOR MASSON MADE CLEAR TO AMBASSADOR THAT OCTRA VES MUCH INTERESTED IN U.S. PROVIDING RAILS FOR TRANSGABON. THERE ARE BASICALLY TWO REASONSNFOR THIS INTEREST: DESIRE TO USE AVAILABLE EXIM FINANCING, AND WISH TO GIVE AMERICAN FIRMS BIGGER PART IN SUPPLYING GOODS FOR TRANSGABON. SUBSEQUENTLY, OCTRA ASSISTANT LEMECTEYER CONFIRMED THAT RAILS WOULD NOT BE NEEDED UNTIL 1976 AT EARLIEST, AND THAT OCTRA ALSO LIKELY TO BE INTERESTED IN PLATES, BOLTS AND FROGS (PARA 3, REF A) THOUGH THERE MIGHT BE SOME PROBLEM IN SYNCHRONIZING THESE WITH FRENCH RAILS AND EQUIPMENT TO BE USED FOR OWENDO-BOOUE PORTION OF RAILROAD.

2. MASSON ALSO STATED CONFIDENTIALLY THAT DEAL WITH ZAIRE--WHICH WAS TO SUPPLY TIES FOR RAILROAD--MAY FALL THROUGH AS THERE SOME QUESTION WHETHER ZAIRE CAN PRODUCE LIMITED OFFICIAL USE

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THEM. THUS, THIS MAY BE FURTHER AREA FOR U.S. FIRMS.

OCTRA EXPECTS TO RECEIVE MORE INFORMATION AND MAKE FINAL DECISION RE ZAIRE WITHIN NEXT MONTH. WE SUGGEST THAT USDOC, WHILE KEEPING ABOVE IN CONFIDENCE, DIRECTLY EXPLORE TIE SITUATION WITH U.S. SUPPLIERS AND SEE IF THERE MIGHT BE ANY INTEREST. MASSON APPEARED MOST INTERESTED IN U.S. SUPPLYING METALLIC TIES, THOUGH CONCRETE TIES ALSO POSSIBILITY. OBVIOUSLY, DELIVERY SCHEDULE WOULD BE SIMILAR TO THAT OF RAILS. MCKESSON

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